Bricks Need Mortar Member Benefits

Small Shops Big Hearts Social Media 1 Dedicated Shop

Spotlight Video per calendar year



1 Dedicated Shop **Spotlight Static Post** per calendar year

2 Features in a **Group Carousel Post** per calendar year





1 Instagram Story Reshare per month

post must align with Bricks Need Mortar values. *Note that this is exclusive of Win Big Shop Small holiday campaign posting schedule. The Small Shops Big Hearts (SSBH)

In order to be eligible for story reshares, your shop must tag @smallshops.bighearts and the

spotlights 4-6 weeks in advance of posting and correlates the calendar with national holidays, honorary months, niche highlights. Dedicated Shop Spotlight posts are typically created from content taken

social media team maps out the shop

on-site by the SSBH social media team. SSBH cannot guarantee a heads up prior to the shop visit. SSBH cannot offer shop participation in edits or approvals of any post content. In some cases Shop Spotlights will be

your shop's platforms.

created from found images/video on

For Reels and Static Posts: If your shop has an upcoming event you would like

How to share content with SSBH:

highlighted on the SSBH social media page, please let

us know via DM Slack Message to Jo Ann 6 weeks in advance. Information sent less than 6 weeks in advance may not be incorporated into the SSBH content calendar. For Immediate IG Stories:

You may tag @smallshops.bighearts to have 1x/month

shared to the SSBH IG stories.

What you

More than







Small Shops Shopping Guides are created in conjunction with the annual Win Big Shop Small holiday campaign.

We produce the Discover the Heart of Portland Small Shops guide, distributing it at: The Travel Portland Visitor Center in downtown **Portland** The Travel Oregon Visitor Center at PDX Airport **Portland Hotels**

Promotion!

Promotion!

Promotion!

Participating Small Businesses

to highlight the diverse and vibrant offerings and

We encourage participating shops to distribute in their online shipments in addition to their instore customers,

inspire consumers to Shop Portland's Small Businesses.



BIG HEARTS

SA ALL SHOPS



and selling homes in Los Angeles. A designer by trade, Page has a knack for marrying mid century-modern charm with organic, natural elements. Butter-yellow fondue pots, cornflower-blue suede rugs, and cream ceramic candles make their home next to the irresistible funkiness of starfish butter knives, hand-carved jade, and tiki wine decanters

Re inspired by the lush potted plants and succule





with community stories and small business features, reminding them of all the reasons to shop small businesses all year round. We host Win Big, an annual event that makes shopping small fun and

With an email list of 10K shoppers and growing, we send out a monthly email inspiring readers



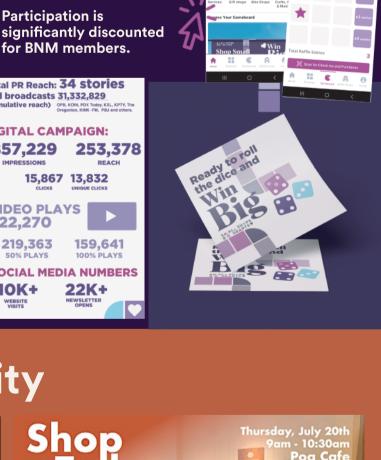
Total PR Reach: **34 stories** and broadcasts 31,332,829 (cumulative reach) OPB, KOIN, PDX Today, K DIGITAL CAMPAIGN: 857,229 253,378 **VIDEO PLAYS** 522,270 219,363

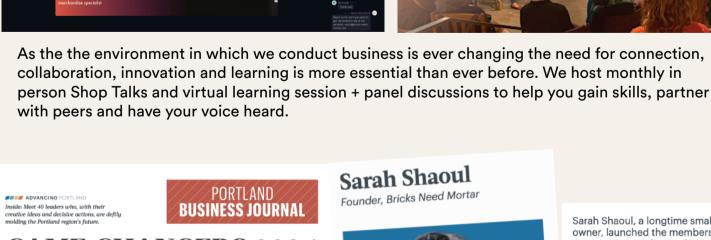
rewarding.

Participation is

for BNM members.

SOCIAL MEDIA NUMBERS 10K+ 22K+





GAME CHANGERS 2024 Bricks Need Mortar provides a voice and visibility for Portland's brick and mortar small businesses. We're honored that Bricks Need Mortar was featured by The Portland Business Journal for founder, Sarah Shaoul's tireless advocacy and

Sarah Shaoul Founder, Bricks Need Mortar Sarah Shaoul, a longtime small business owner, launched the membership organization Bricks Need Mortar in the depths of the Covid-19 pandemic. The goal was to help small business owners



of businesses report that 100% of their workforce has returned to work (Compared to pre-% receive assistance

navigate unprecedented challenges. Her work with Bricks Need Mortar has not let up as pandemic restrictions

have loosened. The challenges faced by

small businesses in Portland continue to mount with everything from dealing

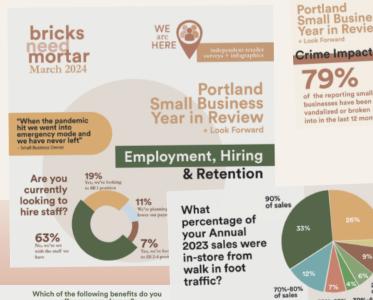
with break-ins and vandalism, extreme

tourism. Her work to organize and help a

fragmented group of businesses have a

weather and the sharp decrease in

voice will continue into 2024.



25% of sales

20% of sal

30%-50% of sales

10% of sa

50%-70% of sales

©≡ ©≡

18%

45%

8

guidance as small businesses work to recover

building a thriving and vibrant community for all

from from a difficult period with an eye to

who live, work and play in Portland.

16%

We Are Here

Bricks Need Mortar conducts surveys to capture the real health of Portland's small brick and mortar business community. We share this data with small businesses so they can see how they stand in relation to their peers and help guide them in their decisions.

for repairs

2% received assistance from lanlord ar

We share this data with policy makers to help them understand the needs of our community.

What percentage

(Nov + Dec) make

of your total annual

do holiday sales

2023 revenue?

40% of sales

0% of sales